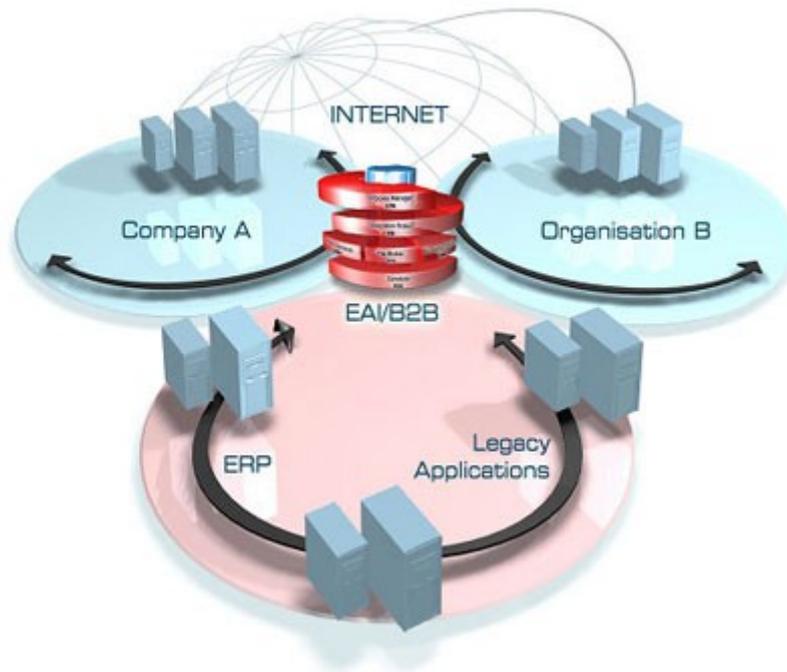**Axway: At a Glance**

History
Created in 2001 as a spin-off from the hugely successful parent Sopra Group, Axway is the result of 20 years of software development, strategic corporate synergy, and international systems integration.

Activities : Application Integration

Mission
Axway's mission is to help organisations in all sectors improve the fluidity and efficiency of their information exchanges. In both public and private spheres, this translates into providing better service to clients, developing B2B partner networks in complete trust, and reducing the costs associated with business processes.
More than 800 Axway specialists advise enterprises in their architectural choices, help to pilot application integration projects, and accompany clients in optimising product deployment.

Clients
Axway accelerates the business of some 7000 companies and organisations around the world, in a diversity of sectors: Finance, Government, Retail, Transport, Utilities, Manufacturing, Telecom, Marketing, Media, Post...

Our specialists gained their expertise the hard way: by experience. We have participated in multiple integration projects at the heart of our clients' IT systems. We have carefully studied the economic and computing context for those clients. We can respond with solutions adapted to client expectations, because our solutions are and always have been designed not only for our clients, but with them.

Locations

Europe: Belgium, France, Germany, Italy, Netherlands, Spain, Sweden, UK

Asia/Pacific: Australia, China, Hong Kong, Korea, Malaysia, Singapore

Americas: Brazil, USA

Africa: Morocco

Some numbers
Turnover 2005:   85.5 M €
Staff: 800

Flagship software
Functionally, the Axway Integration Platform (XIP) comprises a modular set of progressive, inter-operating software components that build to total integration, one step at a time. Every step – every layer – every module in the XIP adds value, rapidly pays back its investment, and shows genuine, ongoing ROI.
Completely scalable, astonishingly high-performance, flexible, multi-language, multi-protocol, multi-environment, multi-platform, XIP is arguably the most modern and powerful Integration environment commercially available on the market today.
Services
Axway provides a full suite of services to help make sure your software project is a success. From consulting to expertise through training and support – Axway's services make a huge contribution to the rapid and lasting realisation of all your computing projects, from the simplest to the most complex deployments. We can provide expert advice for everything from evaluating the scope of your project to ensuring the technical support of solutions, from guiding you in the initialisation of your project to assisting your teams during implementation and rollout.
Conscious that your time is also your money, Axway's teams concentrate on optimal transfer of competence in order to ensure a rapid ROI.

EAI-B2B CONSULTANTS

You will work with our large-account clients and will participate in: the pre-sales phase, analysing functional and technical requirements and proposing solutions to satisfy the customer's needs through the integration of Axway products, and the post-sales phase, implementing the proposed solutions.

Role

- Present and prototype Axway solutions
- Draft functional and technical specifications for the solution
- Participate in the implementation of integration projects
- Provide product support: analysis and resolution of problems
- Arrange product training for Axway customers
- Take technical responsibility for nominated customer accounts

Profile

- Graduate/post-graduate level
- Minimum of 4 years' professional experience in EAI software development / implementation
- Fluent in English
- French speaking is an asset

Technologies and qualifications

- Technical knowledge: OS, networks, mainstream proprietary databases
- Good knowledge of EAI products
- Knowledge of sectors (banking, distribution, public service) is a plus

Languages
Fluent in English, French speaking is an asset.

Qualities
Flexibility and professional excellence are the most important qualities for these positions.

EAI-B2B JUNIOR CONSULTANTS

You will work with our large-account clients and will participate in the post-sales phase, implementing the proposed solutions.

Role

- Participate in the implementation of integration projects
- Provide product support: analysis and resolution of problems
- Arrange product training for Axway customers

Profile

- Graduate/post-graduate level in computer science, engineering, applied mathematics
- Some experience in software engineering / architecture
- Fluent in English
- French speaking is an asset

Technologies and qualifications

- Technical knowledge: OS, networks, mainstream proprietary databases
- Some knowledge of EAI products
- Knowledge of sectors (banking, distribution, public service) is a plus

Languages
Fluent in English, French speaking is an asset.

Qualities
Flexibility, professional excellence, enthusiasm and motivation are the most important qualities for these positions.